



EASTERN FUEL BUYERS CONFERENCE

20/20 VISION – COAL'S PATH TO THE FUTURE



45th ANNUAL EASTERN FUEL BUYERS CONFERENCE

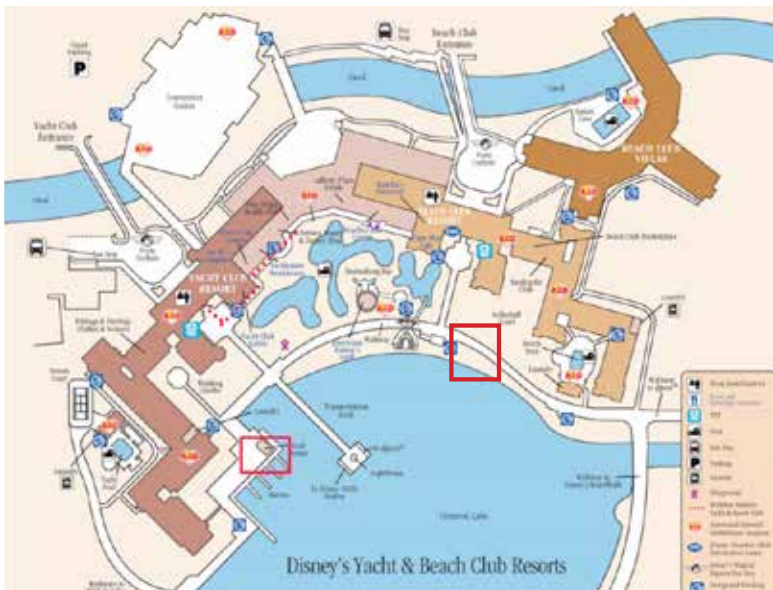
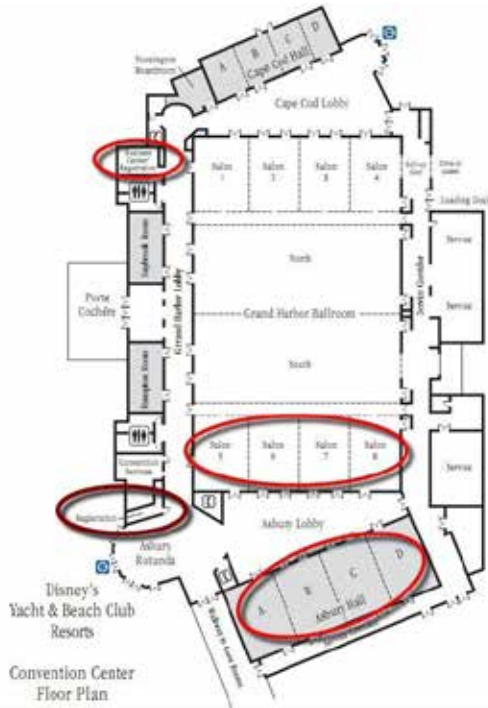
★★★★★

MAY 4 - 6, 2016

Disney's Yacht Club Resort (Walt Disney World®)
Lake Buena Vista / Orlando, Florida



VENUE



2016 EFBC CONFERENCE AGENDA

Tuesday, May 3, 2016

3:00 PM – 5:30 PM Conference Registration

Wednesday, May 4, 2016 – 6:30 AM – 5:00 PM NETWORKING ACTIVITIES

- 6:30 AM - 11:00 AM Bass Fishing Tournament at Bayside Marina
Sponsored by Crimson Coal Corp and Moran Towing Corp
Prizes sponsored by United Bulk Terminals
- 7:30 AM – 8:30 AM Golf Registration at Disney's Palm Gold Course
Golf Beverages sponsored by Cooper Consolidated
Golf Lunch sponsored by Sunrise Coal, LLC
- 8:00 AM - 5:00 PM Massage and Mani/Pedi (By Appointments)
- 8:30 AM - 1:30 PM Golf Tournament at Disney's Palm Golf Course
Sponsored by Mineral Labs Inc
- 12:30 PM – 4:30 PM Conference Registration at Asbury Rotunda
- 5:30 PM – 7:15 PM Welcome Reception / Registration at Reception
Bayside Marina – * Rain back-up: Grand Harbor Ballroom 5-8
Sponsored by Murray Energy Corporation

Thursday, May 5, 2016

- 7:00 AM – 2:00 PM Conference Registration at Asbury Rotunda
- 7:00 AM – 8:30 AM Breakfast
Grand Harbor Ballroom 5-8
Sponsored by CMC-Coal Marketing Company
- 7:00 AM – 4:00 PM EXHIBITS: Hampton Room
- 8:30 AM – 1:00 PM General Session
Asbury Hall
- 8:30 AM – 8:35 AM *Introduction of the EFBC Committee*



Tory Bombard
Fuels Manager
Lakeland Electric

Tory Bombard has 16 years dedicated to a career of service with the City of Lakeland. Current duties as Lakeland Electric's Fuels Manager is to manage the fuel budget. This requires contract negotiation for coal, natural gas and transportation. In addition, she is the Chair of the Min Risk Oversight Committee that role is to direct the purchases of hedges for natural gas. She provides financial updates to the Utility Committee and City Commission quarterly to establish the utility's fuel rates.

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She is also a trustee of the General Employees' Pension Plan, which role is to manage the investments.

Tory serves on the following boards: the Eastern Fuel Buyer Conference, Florida Gas Utility, and the Polk County Chapter of the Florida Institute of Certified Public Accountants. She is a 2015 graduate of the American Coal Council Tomorrow Leadership program and a member of the ACC.

Tory graduated from the University of South Florida with two BS degrees in Accounting and Finance and has a Master's in Public Administration. In addition to being a CPA, she is a Chartered Global Management Accountant (CGMA), Certified Government Finance Officer (CGFO), Certified Public Manager (CPM) and Certified Public Pension Trustee (CPPT).

Outside of her professional life, Tory's hobbies include spending time with her family and BBQ competition cook offs. She enjoys her giant white Main Coon cat Oliver who thinks he is a dog.

8:35 AM – 8:50 AM

Conference Welcome and Opening Remarks

Joel Ivy

*General Manager
Lakeland Electric*



Joel was appointed General Manager, Lakeland Electric in July, 2012. He has a 30-year career path that includes climbing utility poles to managing multi-hundred million dollar operations with start-ups, investor owned and publicly owned utilities.

Past experience includes his tenure as Chief Operating Officer at Visible Light Solar Technologies and Vice President of New Mexico Operations for Public Service Company of New Mexico, an investor owned utility with almost 500,000 customers. He most recently oversaw the Energy Department for Imperial Irrigation District, a vertically integrated public electric utility located in El Centro, California.

Ivy graduated from the University of Texas at Arlington with a Bachelor of Science degree in Electrical Engineering.

2016 EFBC CONFERENCE AGENDA

8:50 AM – 9:00 AM

Moderator



Jim Thompson

*Director, Americas Coal
I.H.S./Energy Insight*

Jim Thompson, Director for IHS Coal and IHS Coal Markets Expert, has analyzed and provided insight on coal markets for more than two decades. He is lead commentator for the IHS Coal & Energy daily newsletter and editor of US Coal Review. Thompson's major area of expertise is the North American coal markets, though he is conversant on worldwide market trends.

Mr. Thompson's expertise is both in thermal coal for electricity production and metallurgical coal for use in the steelmaking process. He is widely quoted in by major financial newspapers and speaks at multiple industry-related conferences. Thompson has performed coal market consultations both for coal producers and consumers as well as for financial analysts and investors. Thompson's views on the coal markets are widely read throughout the world. Thompson came to IHS as a part of its acquisition of Energy Publishing, of which he was a co-founder.

Mr. Thompson was educated at Dallas Baptist University.

9:00 AM – 9:45 AM

Road to 2020



Joe Craft

*Chief Executive Officer
Alliance Resource Partners*

Joe Craft is President, and chief executive officer of Alliance Resource Partners, L.P. ("ARLP"), a diversified producer and marketer of coal. ARLP currently is the largest coal producer in Kentucky and the third largest coal producer in the eastern United States. ARLP operates mining complexes in Illinois, Indiana, Kentucky, Maryland, and West Virginia and sells coal principally to electric utilities in the United States.

A native of Hazard, Kentucky, Craft is a double graduate of the University of Kentucky and bleeds Blue.

Throughout his career Craft has served in various industry and community leadership positions. He currently serves as a director for the Bank of Oklahoma, a director and Vice Chair, Public Affairs for the Kentucky Chamber of Commerce, a director and Executive Committee member for the U.S. Chamber of Commerce and was recently named chairman of the American Coalition for Clean Coal Electricity.

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9:45 AM – 10:30 AM ***Making Order Out of Chaos: A Utility Perspective***



Lonnie Carter
Chief Executive Officer
Santee Cooper

Lonnie Carter joined Santee Cooper, South Carolina's state-owned electric utility, in 1982 as an employee in the controller's office. Since that time, he has held various positions including Manager of Corporate Forecasting, Vice President of Corporate Forecasting and Senior Vice President of Customer Service. The Santee Cooper Board of Directors named Lonnie Carter the company's Chief Executive Officer on January 26, 2004.

Prior to his appointment as President and Chief Executive Officer for Santee Cooper, he served as Senior Vice President of Corporate Planning and Bulk Power. In 1997, on loan from Santee Cooper, he was instrumental in founding and served as the first President and Chief Executive Officer of The Energy Authority. Based in Jacksonville, Florida, TEA is a joint power marketing organization comprised of publicly owned utilities.

Carter serves on the boards of SC Power Team, Charleston Regional Development Alliance, Trident CEO Council, Trident United Way, Trident Technical College Foundation, and The Energy Authority. He is Immediate Past Chairman of the Charleston Regional Development Alliance and Past Chairman of the Large Public Power Council and American Public Power Association. He serves on advisory boards for The Citadel School of Business and the Trident Technical College Foundation. He is an Elder in the First Presbyterian Church in Moncks Corner.

Carter received a Bachelor of Science Degree in Business Administration in 1982 and a Master's Degree in Business Administration in 1987, both from The Citadel. In 2005 Carter received the Distinguished Leadership Award from The Citadel Business Hall of Fame. He received the Free Enterprise Foundation Award for Ethics and Civic Responsibility in 2009 and APPA's highest honor in 2012, the Alex Radin Distinguished Service Award. The South Carolina Chamber of Commerce named Carter its 2015 Business Leader of the Year.

A native of Ehrhardt, S.C., he is married to Laurie McRee Carter and they have three adult children. The Carters reside in Moncks Corner.

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10:30 AM – 10:55 AM Refreshment Break
Sponsored by GE Power & Water

10:55 AM – 11:40 AM ***Stagnation by Regulation: How Excessive Regulations is Causing Economic Stagnation***



Congressman Gary Palmer
Alabama 6th Congressional District

Mr. Palmer, who grew up in Hackleburg, a small town in Northwest Alabama, now lives in Hoover and represents Alabama's 6th Congressional District. Mr. Palmer attended the University of Alabama and was the first person on either side of his family to attend college. In addition, he was a walk-on member of the football team under legendary football coach Bear Bryant. After earning a B.S. in Operations Management, he worked in the private sector for 12 years; including nine with two major engineering construction companies, before involvement with Focus on the Family lead him to start the Alabama Family Alliance which later became the Alabama Policy Institute.

Palmer served as President of the Alabama Policy Institute for 24 years. During his tenure, the Alabama Policy Institute became a full-spectrum public policy organization that engaged in virtually all policy issues that affected Alabamians. It is considered the premier conservative think-tank in Alabama.

In 2014, he was elected to the 114th Congress, having never served in office before. In Congress, Palmer is focused on:

- Paying down the national debt by cutting spending
- Regulatory reform by reducing the number and expense of federal regulations
- Lowering energy costs and spurring economic growth and job creation by accessing America's vast energy resources
- Replacing Obamacare with a health care plan that puts people back in charge of their health care decisions and that will truly make health care affordable and available
- Protecting life in all its forms.

Palmer serves on several committees in Congress including:

- House Committee on the Budget
- House Committee on Oversight and Government Reform
- Subcommittee on Interior

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- House Committee on Science, Space and Technology
- Subcommittee on Research and Technology
- Subcommittee on Environment
- Representative for Alabama, Georgia and South Carolina on the Republican Policy Committee.

Palmer has been a member of the Rotary Club of Birmingham since 1993, and he is a Paul Harris Fellow. He holds an Honorary Doctorate from the University of Mobile. He and his wife Ann live in Hoover, Alabama where they attend Briarwood Presbyterian Church in Birmingham, Alabama. They have three children, Claire, Kathleen and Rob.

11:40 AM – 12:50 PM **Panel Discussion: 2020 View**



Tim Whelan

Senior Vice President – Sales & Marketing
Alliance Coal

Timothy J. Whelan is the Senior Vice President – Sales and Marketing with responsibility for coal sales, transportation and market services for Alliance Resource Partners L.P. Since joining Alliance in September 2003, Mr. Whelan has held several positions of increasing responsibility, most recently serving as Vice President – Sales. Whelan has over 25 years of energy industry experience in a variety of energy commodities including natural gas, NGLs and electric power. He is actively involved with numerous industry organizations and is a former board member of the American Coal Council. Mr. Whelan earned his BSBA in Finance from the University of Arkansas.



David Lawson

Vice President Coal
Norfolk Southern Corp

Louisiana State University – Baton Rouge, LA
MBA – Wayne State University – Detroit, MI
Harvard School of Business – Advanced Management Program (AMP)

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Norfolk Southern Corporation: (1988 – present):

- Vice President – Coal – Norfolk, VA
- Vice President – Industrial Products – Norfolk, VA
- President – Modalgistics – Norfolk, VA
- Various positions in Automotive Supply Chain Group, Norfolk & Roanoke, VA; and Detroit, MI

Civic Activities

- Member Board of Trustees, Norfolk Academy
- Past member, Board of Directors, Virginia Chamber of Commerce
- Past member, Board of Directors, The Norfolk Forum
- Past President – National Freight Transportation Association
- Inaugural member, LEAD Virginia
- Past member, Board of Trustees, The Hermitage Foundation
- Past member Board of Directors, Eastern Virginia Medical School



David L. Owens

*Vice President Coal and Gas Services
Tennessee Valley Authority (TVA)*

David Owens was named Vice President of Coal & Gas Services in January 2012 and is responsible for coal supply & origination, coal logistics, fuel oil supply, gas supply & origination, financial hedging and commercial processes & assurance.

Owens joined TVA in April 2011 as Vice President, Strategic Planning & Forecasting.

Prior to his employment with TVA, Owens held the position of managing director of Americas, Commodity Sales/Origination/ Structuring for Bank of America Merrill Lynch Commodities in Houston, TX. During his 14 years at Bank of America Merrill Lynch (including predecessor companies Koch Energy Trading, Entergy-Koch and Merrill Lynch Commodities), he was involved in private equity managing partner for Merrill Lynch Commodity Partners), power asset development, mergers and acquisitions, power origination and deal structuring.

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Owens previously held positions as director of business development at Duke Power Company, Manager and Associate for Deloitte & Touche Consulting (energy practice) and senior consultant for Energy Management Associates (power system planning software and support).

Owens was also a drilling engineer for Exxon where he planned, executed and evaluated the drilling of oil and gas wells in southeast Texas.

David has an MBA in finance from the University of Chicago, Graduate School of Business and a bachelor of science in mechanical engineering from Georgia Institute of Technology.

Jeremy Sussman

*Managing Director Metals & Mining
Clarksons Platou Securities*



Jeremy joined Clarksons Platou Securities in early 2013 as a Managing Director and the Head of Metals & Mining. Clarksons Platou Securities is the investment banking arm of publicly traded, London based Clarkson PLC, the world's largest shipbroker.

With over 10 years of experience, Jeremy brings significant sector expertise and is a highly regarded analyst regularly quoted as an authoritative voice on Coal, Metals and Mining.

Prior to Clarksons, Jeremy was at Encompass Capital Advisors LLC, the second largest hedge fund to launch in 2011, where he served as a Senior Research Analyst. Before Encompass, Jeremy was a Managing Director at Brean Murray, Carret & Co., where he focused on coal. Prior to Brean Murray, Jeremy was the top ranked fundamental analyst at Natixis Bleichroeder.

Moderator:

Jim Thompson
*Director Americas Coal
I.H.S./Energy Insight*



Bio on page 3

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12:50 PM – 2:00 PM Lunch
Grand Harbor Ballroom 5-8
Sponsored by Ingram Barge Co.

2:00 PM – 3:00 PM **Breakout Session**
Coal Transportation – Past is not Prologue



Jamie Heller
President
Hellerworx, Inc

Jamie Heller is President of Hellerworx, Inc, which is a virtual consultancy. For more than 35 years, Jamie has consulted on energy, environmental and transportation matters. Along with associates, he provides strategic, economic and market expertise in areas related specifically to coal, rail, and electric generation matters. He was formerly a Senior Partner with PA Consulting, founder and President of Fieldston Company, Inc, Fieldston Publications, and Fieldston Transportation Services. He is an investor in White Oak, a 7 MMtpy longwall mining operation located in southern Illinois that began operations in mid-2013.

3:00 PM – 3:20 PM Afternoon refreshments
Sponsored by Blackhawk Coal Sales, LLC

2:15 PM – 4:00 PM Visit Exhibit Room and Networking
Hampton Room

7:00 PM – 10:30 PM Dinner at Shipwreck Beach
* Rain back-up: Grand Harbor Ballroom 5-8
Attire: Business casual, shoe drop available
Sponsored by United Bulk Terminals, Alliance Resource Partners and CSX Transportation

Friday, May 6, 2016

7:30 AM – 9:00 AM Conference Registration at Asbury Rotunda

7:30 AM – 8:30 AM Breakfast
Grand Harbor Ballroom 5-8
Sponsored by Trans-Phos, Inc, Knight Hawk Coal LLC

7:30 AM – 11:00 AM EXHIBITS: Hampton Room

9:00 AM – 11:00 AM General Session
Asbury Hall

EASTERN FUEL BUYERS CONFERENCE

8:30 AM — 8:45 AM Opening Comments & Announcements



Jim Thompson
Director Americas Coal
I.H.S./Energy Insight

Bio on page 3

8:45 AM — 9:00 AM Awards and Drawing

Drawing for an iPad:
(must be present to win)

9:00 AM — 9:45 AM

Litigation Over EPA's Clean Power Plan: Is This the Red Light?



Allison D. Wood
Partner
Hunton & Williams

Allison Wood is a partner in Hunton & Williams' Washington, D.C. office. Her practice focuses on global climate change issues. Allison has represented clients in every major rulemaking and case involving the issue of greenhouse gas regulation under the Clean Air Act, including the landmark cases of *Massachusetts v. EPA* and *Utility Air Regulatory Group v. EPA*. She has also defended clients in cases alleging companies' carbon dioxide emissions from their normal operations constituted a nuisance under tort law, including the Supreme Court case *American Electric Power Co. v. Connecticut*.

Allison is currently representing clients in litigation in the U.S. Court of Appeals for the D.C. Circuit involving EPA's proposed Clean Power Plan and obtained a stay of that rule from the Supreme Court on behalf of her clients. She has testified before the House Energy and Commerce Committee on the legal issues associated with the Clean Power Plan.

Allison earned her law degree, with honors, from George Washington University, where she served as Editor-in-Chief of the environmental law journal. She has been named a Washington, D.C. "Super Lawyer" in the area of environmental litigation, a top lawyer in environmental law by the Wall Street Journal, and is ranked in Chambers USA in the field of climate change.

2016 EFBC CONFERENCE AGENDA

9:45 AM – 10:30 AM

Energy Markets – How We Got Here and Where We Are Heading



James J. McCaffrey

Senior Vice President — Energy Marketing
CNX Coal Resources

Jim holds the position of Senior Vice President of Energy Marketing for CNX Coal Resources, with responsibility for all of CNX Coal Resources' domestic coal sales.

Prior to that, he was Senior Vice President Sales for CONSOL Energy Sales Company.

He previously jointly held the positions of Vice President Materials & Supply Chain Management and Senior Vice President CNX Land Resources. His responsibilities in those roles included land management, purchasing functions and Fairmont Supply Company.

He had held the position of Vice President Marketing services from 2003 to 2005. He also has experience as Vice President/ General Manager in the Coal Operations Group, responsible for various CONSOL mines.

Jim joined CONSOL in 1976 as a coal miner, and advanced progressively through operating and management positions at the Bailey and Enlow Fork mines, culminating in being promoted to Mine Superintendent at the Enlow Fork mine and subsequently at Mine 84.

Jim holds a bachelor's degree in Mining Engineering from the University of Pittsburgh and a master's degree in Business from the University of Pittsburgh Katz Business School. He was named a Distinguished Alumnus of the University of Pittsburgh's Swanson School of Engineering.

Jim currently serves on the Board of Directors for the Washington Health System Foundation, and is a member of the University of Pittsburgh's Swanson School of Engineering Board of Visitors.

He and his wife Terry have three children.



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- 10:30 AM – 10:45 AM Drawing
Drawing for an iPad:
(must be present to win)
- 10:45 AM – 11:30 AM Refreshment Break
SAI Gulf, LLC
CNX Coal Resources



CONFERENCE BOARD

Tory Bombard

Lakeland Utilities

863-834-6207

tory.bombard@lakelandelectric.com

Eric Walters

GRU

352-393-1730

waltersea@gru.com

Karen Bramley

Tampa Electric Company

813-228-1578

klbramley@tecoenergy.com

REGISTRATION QUESTIONS/ CONFERENCE COORDINATORS

Romy C. Baesens

Global RCBI

407-438-9600

info@EastFuelConf.com

Claston Sunanon

OUC—The Reliable One

407-434-4309

csunanon@ouc.com

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Noriel Castro

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Thank you for your attendance. We offer special thanks to all of our 2016 Sponsors for your contributions!

Please have a safe trip home. We look forward to seeing you at the 2017 Eastern Fuel Buyers Conference in Orlando, FL in May 2017!

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How tomorrow moves



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